



**Owner Communities**

June 4, 2013

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

Mr. Troy Moon  
Solid Waste Manager  
City of Portland  
55 Portland Street  
Portland, ME 04101

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

**Contract Members**

Andover  
Cornish  
Eliot  
Greenland, NH  
Hampton, NH  
Jay  
Kittery  
Limerick  
Livermore Falls  
Manchester  
Monmouth  
Newington, NH  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Stockton Springs  
Wayne

Dear Troy:

You inquired about what challenges we might be faced with by adding polystyrene foam to our single sort recycling program. I offer the following feedback regarding the challenges associated with recycling polystyrene foam:

- Shipping baled polystyrene foam material is very inefficient due to the weight and density. Baling and/or densification of the polystyrene foam could be a challenge and an added cost. You wouldn't want to ship this material very far to market.
- The marketability of recycling polystyrene foam materials is very limited. Markets would need to be identified and anticipated scrap revenues would need to be determined. Market specifications would also need to be researched to ensure that markets would be willing to accept some residue on the foam containers. There has been very little interest from potential buyers of polystyrene foam and this is a significant concern for the industry.
- We take plastic, metal and glass containers. There would need to be an extensive educational component with polystyrene foam to differentiate foam cups, foam peanuts, foam packaging, clamshells, etc.
- Unlike most of the other plastic, foam easily breaks apart and becomes difficult to manage when in tiny pieces. In comparison, most plastic containers stay intact even when squashed by a loader wheel.
- Sorting of small pieces of foam would be challenging in the MRF. In particular, foam peanuts and broken pieces of foam would go everywhere.
- Collection of polystyrene foam from the source is inefficient without significant compaction or densification.
- Additional equipment would be needed to process polystyrene foam.

This outlines our primary concerns with recycling polystyrene foam. Please feel free to contact me if you have any questions.

Sincerely,

Kevin H. Roche  
General Manager

cc: John Morin

**COMPARISON OF COSTS-  
LOWEST COST POLYSTYRENE FOAM CONTAINERS VERSUS LOWEST COST ALTERNATIVES**

	<b>Polystyrene Product (Lowest price, various suppliers)</b>	<b>Cost per unit</b>	<b>Non-foam Product (Lowest price, various suppliers)</b>	<b>Cost per unit</b>	<b>Difference in Marginal Cost</b>
<b>10 oz Cup</b>	Foam – Dart Container 1000 ct \$19.99	\$0.020	Plastic- Dart Container 2500 ct \$56.99	\$0.023	\$0.003
<b>12 oz Cup</b>	Foam – Dart Container 1000 ct \$22.49	\$0.022	Plastic- Dart Container 1000 ct \$25.99	\$0.026	\$0.004
<b>16 oz cup</b>	Foam – Dart Container 1000 ct \$32.49	\$0.032	Plastic – Dart Container 1000 ct \$35.94	\$0.036	\$0.004
<b>12 oz Bowl</b>	Foam – Dart Container 500 ct \$17.49	\$0.035	Plastic- Genpak 1000 ct \$41.99	\$0.042	\$0.007
<b>16 oz Bowl</b>	Foam – Dart Container 500 ct \$19.49	\$0.039	Plastic - Genpak 1000 ct \$69.99	\$0.070	\$0.031
<b>6" Plate</b>	Foam – Dart Container 1000 ct \$29.99	\$0.030	Paper - AJM 1000 ct \$19.99	\$0.020	(\$0.010)
<b>9" Plate</b>	Foam- Dart Container 500 ct \$17.99	\$0.036	Paper- AJM 1000 ct \$25.87	\$0.026	(\$0.010)
<b>6" Hinge Container</b>	Foam – Dart Container 500 ct \$18.99	\$0.038	Plastic 500 ct \$31.99	\$0.064	\$0.026
<b>9" Hinge Container</b>	Foam – Dart Container 200 ct \$14.49	\$0.072	Plastic 200 ct \$24.99	\$0.125	\$0.053