

May 2011

Senator Michael Thibodeau, Chair
Representative Stacey Fitts, Chair
Joint Committee on Energy, Utilities, and Technology

Senator Richard Rosen, Chair
Representative Patrick Flood, Chair
Joint Committee on Appropriations

Dear Chairmen Thibodeau, Fitts, Rosen, and Flood and members of the Committees,

As Maine businesses, we are keenly aware of the high costs of energy. That is why we have worked to reduce our energy costs through energy efficiency investments and why we urge the Maine Legislature to make energy efficiency one of its top priorities this year.

Each of our companies has reduced our energy costs substantially through public-private energy efficiency investments, and we have found that energy efficiency represents one of the most cost-effective investments Maine can make. Maine must continue its momentum in supporting investments in energy efficiency in Maine homes, businesses, and industry. **We know that energy efficiency plays a significant role in reducing energy costs, and it improves the economic health and competitiveness of Maine businesses.**

We represent some of the more than 3,000 Maine businesses that have saved in excess of \$256 million on our energy bills since 2004, thanks in large part to collaborative projects with Efficiency Maine programs. The money we save is money that can be put to use in building our individual businesses and the Maine economy as a whole. Our accomplishments would not have been possible without the essential assistance of programs managed by the Efficiency Maine Trust, and also the skilled work of a growing sector of energy efficiency companies across Maine. **Without these efforts, our energy costs would be higher and we would be less competitive.**

Energy efficiency can seem like a “no-brainer,” but Maine businesses generally do not have the time or expertise to determine which investments make sense, which products and services can be trusted, or how to make it happen. Efficiency Maine provides many needed elements that help businesses large and small overcome barriers and make smart investments.

Energy efficiency is an investment—for Maine just as it is for individual businesses. Since 2004, **Maine businesses have invested more than \$122 million of our own funds to match \$25 million in Efficiency Maine grants and rebates.** This record of success in leveraging investment capital is worthy of continued support—and that is what we hope you and your colleagues in the Legislature will do.

Energy efficiency is one of the only options we have to control energy bills, since energy prices are driven by regional and international energy markets over which we have limited control. There are few investments available with such excellent rates of return. We know that the projects completed in Maine have barely scratched the surface of what can be accomplished in the future, through projects that help make Maine as energy efficient as possible during a period of high energy costs.

For these reasons, we urge you to make energy efficiency a priority during this legislative session, and work actively and in a bipartisan fashion to ensure that Efficiency Maine Trust has adequate resources to capture all cost-effective energy efficiency identified in Maine homes and businesses, and thus continue its forward momentum to help many thousands of additional businesses save energy in the coming years.

26 Bridgton Rd Realty LLC, Falmouth
Robert Gaudreau
5 Karen Drive Associates, LLC, Cumberland
Advance Technology, Scarborough
Jesse Abbott
AED LLC, Orr's Island
Arthur Dyer

Affiliated Material Services, Bangor
Daryl Briggs
Aghaloma Farms, Knox
Harold Larrabee
Alfond Youth Center, Waterville
Len LeGrand
Allagash Brewing Company, Portland
Rob Tod

AOS 90, Baileyville
Barry McLaughlin
Area Leasing & Development Corp, Chelsea
Mark Warren
Aroostook Centre Mall, Presque Isle
Patti Crooks
Arundel Ford, Arundel
Bernon Madore
Atlantic Great Dane, South Portland
Sarah Lamb
Auburn Mall, Auburn
George Schott
Aurora Provisions, Portland
Marika Green
B & L Properties, LLC, Old Town
Bernard Labree
Bangor CPL LLC, Bangor
Steve Mudge
Beau Rivage Motel, Old Orchard Beach
John Lapointe
Belfast Variety Inc, Belfast
Ron Benjamin
Ben & Bills Chocolate Emporium, Bar Harbor
Bill Coggins
Bennett Tire & Wheel, Bangor
Tom Bennett
Berwick Academy, South Berwick
Seth Hurd
Best Rates Towing, Inc, Rockland
Donald Blackman
Beverage Rack, Brunswick
Stephan Bamberger
Billy's Chowder House, Wells
Richard Varano
Bioprocessing, Inc., Portland
Gary Goodrich
Bishop's Store Inc., Jackman
Ray Levesque
Bisson's Center Store, Phippsburg
Roland Bisson
Black Dinah Chocolatiers, Isle Au Haut
Steve Shaffer
Brewer School Department, Brewer
Lester Young
Briggs, Inc., Brewer
Daryl Briggs
Brixham Montessori Friends School, York
Alica Johnson-Grafe
Calvary Temple Assembly, East Millinocket
Rev. Reggie Adams
Camp Sunshine, Casco
Michael Katz
Camp Winnebago, South Portland
Andy Lilienthal
Capitol Car Care, Augusta
Dan Brooks

Caravan Beads, Inc., Portland
Barry Kahn
Carpe Diem Coffee Roasting, North Berwick
Jane McLaughlin
Central Distributors, Inc., Lewiston
Ron Barriault
Central Maine Community College, Auburn
Ray Masse
Central Tire Co., Inc., Sanford
R Therrien
Children's Museum and Theatre of Maine, Portland
Chris Sullivan
Christy's Country Store, Belgrade
Anthony Yotudes
Clariant Masterbatches, Lewiston
Tom Levesque
Cobbs Collision, Windham
Mark Cobb
Coffee House & General Store, LLC, Berwick
Peter Pastor
Commercial Properties, Inc., Portland
Daniel Catlin
Compounding Solutions, Lewiston
Scott Neal
Cookson's Collision Center, Palmyra
Chris Cookson
Country Collectibles, Presque Isle
Mary McAllister
Country Inn at Camden/Rockport, Camden
Bill Hahn
Country Villages Estates, LLC, Madawaska
Louis Dugal
CPRC Group, Scarborough
John Adelman
Crest Motel, Old Orchard Beach
Paul Rousseau
Custom Coatings, Inc., Thomaston
Robert McClean
Custom Masonry, Wales
Linda Gustus
D&L Country Store-AG, Oakland
Dawn and Lou Vasvary
D. N. Hylan & Assoc., Brooklin
Doug Hylan
Daigle Sport Center, Madawaska
Colenn Daigle
Damon Mechanical, Auburn
Bruce Damon
David Mathieu Company Inc. Auto Body, Waterville
James Mathieu
Dean & Allyn, Inc., Gray
Peggy Stewart
Deering Pavilion, Portland
Tom Smith
DeLorme, Yarmouth
Sarah Kramlich

Dewitts Auto & Welding, Ellsworth
Larry Dewitt
Dexter, Town of, Dexter
Dave Pearson
Dogz, LLC, Portland
Gary Mansir
Door Services Inc., Portland
Bill Feder
E.H. Fortner, Washington
Ezra Howell
E.W. Nightingale & Sons, New Limerick
Frank 'Buzzy' Nightingale
East Brown Cow Management, Inc., Portland
Tim Soley
Edgewater Farm B&B, Phippsburg
Bill and Carol Emerson
Educare Central Maine, Waterville
Pat Kosma
EJ Prescott, Gardiner
Robbi Lockhart
Elizabeth Ann General Store, Lewiston
Barbara Everett
Ellis Farms, Inc., Ashland
Edna Ellis
Endicott Home Furnishings, LLC, Scarborough
Ross Endicott
Evergreen Home Solutions, Ellsworth
Jeremiah Graham
Eyeball Engineering, Skowhegan
Paul Pono
Farnsworth Art Museum, Rockland
Aedan Jordan
Federal Distributors, Inc., Lewiston
Larry Lauze
Fieldstones Quickstop, LLC, South China
Thadius Barber
FKM & Co. Inc., So Portland
Frank Marston
Fleet Services, Gardiner
Paul Petroulis
Floor Systems, Inc., Lisbon
Gill Veilleux
Fogarty's Restaurant & Bakery, South Berwick
Larry Fogarty
Formtek-Maine, Clinton
Robert H. Evans
Fort Kent Senior Center, Fort Kent
Irvin Roy
Freeport Café, Freeport
MCHG
Freightliner of Maine, Inc., Bangor
Tracy Thibodeau
French & Webb, Inc., Belfast
Peter Webb
Frenchville Snowmobile Club, Frenchville
Paul Gagnon

Frost's Garage, Inc., Hampden
Jeffrey Frost
Fryeburg Academy, Fryeburg
Harvey Nichols
Garland Manufacturing, Saco
Frank Dellasala
Gary Friedmann & Associates, Bar Harbor
Gary Friedmann
General Dynamics, Saco
Gary Dagesse
GHM Insurance Agency, Waterville
Bill Mitchell
Grant's Bakery, Inc., Lewiston
Donald Grant
Guptill Logging Supply, E. Machias
Lyle Guptill
H.H. Brown Shoe Co., Dexter
Jason Reed
Habitat for Humanity/ 7 Rivers Maine, Bath
David Perron
Halcyon Yarn, Inc., Bath
Halcyon Blake
Hammer Down Inc DBA/ Moosehead Motorsports,
Greenville Junction, Jennie Gray
Hanley's Market, Bristol
Gregory Hanley
Hardy Farm, Farmington
Henry Hardy
Hebron Academy, Hebron
Michael Hughes
Hilton Garden Inn - Auburn Riverwatch, Auburn
Scott McKenney
Hollywood Slots Hotel & Raceway, Bangor
Michael Morris
Horizon Solutions, Bangor
Stephen Kinerson
Huber Associates Physical Therapy, Auburn
Steven Huber
Ice Coast, Inc., Brewer
Tom Thorne
I'm Puzzled, Waldoboro
Bob Havenstein
Immucell Corp, Portland
Bill Betters
Industrial Packing Inc., Bucksport
Tim Fitzgerald
Jarden Plastic Solutions, East Wilton
Steven Veilleux
Jess's Market, Rockland
Sharon O'Brien
Jordan Family Holding Inc., Scarborough
Mark Jordan
Kaler's Crab & Lobster Maine Trading Post,
Boothbay Harbor, Mary Kaler
Katahdin Valley Health Center, Patten
Lori Donley

Kennebec Technologies, Augusta
 Wick Johnson
Kent Nutrition Group/ Blue Seal Feeds,
 Augusta, John Hanson
Kieve-Wavus Education, Inc., Nobleboro
 Henry Kennes
Kittery Point Yacht Yard, Kittery
 John Glessner
Kittery, Town of, Kittery
 George Kathios
Knox Center for Long Term Care, Rockland
 Don Gross
L&W Realty, Skowhegan
 Lou Hight
Labrie Farms, LLC, St. Agatha
 Duane Labrie
Lakeside Orchards, Manchester
 Marilyn Meyerhans
Lamey Wellehan Shoes, statewide
 Jim Wellehan
Landeen Farms, New Sweden
 Michael Landeen
Lee Auto Malls, statewide
 Adam Lee
Leisure Gardens/ Leisure Village, Presque Isle
 Albert Cyr
Levant Corner Store, Levant
 Kevin Kenny
Lewiston School Department, Lewiston
 Joe Perryman
Lewiston, City of, Lewiston
 Mike Paradis
Livermore Falls, Town of, Livermore Falls
 Kristal Flagg
Lotfey Electric Inc., Portland
 John Lotfey
Lyman-Morse Boatbuilding Co., Inc., Thomaston
 Ron Defoe
M. A. Storck Company, Portland
 James Simmons
Main Street Fuel, Richmond
 Gary Nash
Maine Coast Memorial Hospital, Ellsworth
 Bill Conary
Maine Commercial Tire, Hermon
 Jim Lynch
Maine Distributors, Bangor
 Scott Solomon
Maine Solar and Wind, LLC, Fort Kent
 Dale Roy
Mainely Hydroponics, New Gloucester
 Scott Howard
Mark Cartier MD, Inc., York
 Mark Cartier
Mark Morris Electric, Inc., South Portland
 Mark Morris
MAS Hangars, LLC, Sanford
 Jim Knowles
Messer Truck Equipment, Westbrook
 Jeffrey Messer
MGA Cast Stone, Inc., New Gloucester
 Gerry Hamann
Michele E. Spekhardt, DMD, PA, Bangor
 Michele Spekhardt
Midwest Run, Inc., Skowhegan
 Mark Redmond
Mike Ryan, Building Contractor, Palermo
 Mike Ryan
Moosabec Video & Variety, Jonesport
 Byron Carver, Jr.
Moose Island Marine Inc, Eastport
 S. Dean Pike
Morse's Sauerkraut, Waldoboro
 David Swetnam
Nasson Center Redevelopment, Springvale
Native Maine Produce & Specialty Foods, LLC,
 Westbrook, Michael Posey
Neal Ward Inc., Damariscotta
 Rod Niemeyer
Nelson Chapman Farms, Caribou
 Stacy Chapman
North Country Wind Bells Inc., Round Pond
 Connie Davidson
Northeast Charter & Tour Bus Company, Lewiston
 Scott Riccio
OPM Inc., Orr's Island
 Arthur Dyer
Oriental Jade, Bangor
 Victor Lo
Orland Consolidated School, Orland
 Mike Malenfant
Our Lady of Hope Parish, Portland
 Mary Gordon
Parker Lumber Co., Bradford
 Jeff Parker
Parkhurst, LLC, Readfield
 Richard Parkhurst
Patrons Oxford Insurance, Auburn
 Paul Obie
Paul's Clothing & Shoe Store, Lewiston
 Paul Poliquin
Paw-ZN-Around, Saco
 Jeanne Labonte
Penobscot Logistics Solutions, LLC, Bangor
 Daryl Briggs
Pepperell-Common LLC, Scarborough
 Mark Jordan
Pine State Disposal & Mainely Recycling, Gorham
 John Papi
Plourde Furniture Co, Caribou
 Doug Plourde

Poland Animal Hospital, LLC, Poland
 Brad LaRoche
Poland Spring Resort, Poland Spring
 Cyndi Robbins
Portland International Jetport, Portland
 Roy Williams
Portland Sports Complex, Inc., Portland
 James Grattelo
Premier Rental, Westbrook
 Jim Ratner
Priority Management Group, Topsham
 Don Jenkins
Professional Vehicle Corporation, Rumford
 William Gates
R.H. Foster Energy, LLC, Hampden
 Robert H. Tracy
Red River Camps, LLC, Portage
 Jennifer Brophy-Price
Richard P. Waltz Plumbing and Heating,
 Portland, Richard Waltz III
Robert S. Shaw & Son LLC, Caribou
 Robert Shaw
Rocky Shores Management, Inc., Biddeford
 Matt Peterman
RR Donnelley, Wells
 William Frederick
RSU #2, Hallowell
 Gordon Murray
RSU 05 Durham, Freeport, Pownal Schools,
 Freeport, Dennis Ouellette
RSU 36, Livermore Falls
 Ken Vining
RTP Regional Transportation Program,
 Portland, Sara Trafton
RTS Packaging, Scarborough
 Michael Edwards
Rubb Buildings, Sanford
 David Nickerson
Ruth's Reusable Resources, Portland
 Ruth Libby
Sanford Fire Department, Sanford
 Jeff Rowe, Chief
Sanford Sewerage District, Springvale
 Michael Hanson
SAPPI Fine Paper, Westbrook
 Barry Stemm
Scarborough, Town of, Scarborough
 Thomas Hall
Shane Kingsbury Farms, Bridgewater
 Shane Kingsbury
Shear Delight, Presque Isle
 Lisa Norton
Sheldon Slate Products, Monson
 John Tatko
Siemens Industry, Scarborough
 Jeff Goranson
Smith & Wesson, Houlton
 Scott Allen
South Parish Congregational Church, Augusta
 Nelson Leavitt
South Portland Housing Authority, South Portland
 Timothy Bruns
Sparetime Recreation, Hallowell
 Andy Couture
Sportsman's True Value, Westbrook
 Don and Tracy Littlefield
Springer Farm, Knox
 Michael Philbrick
Spruce Head Marine, Inc., Spruce Head
 J B McLenan
St. Mary's Health System, Lewiston
 Scott Young
St. Mary's Regional Medical Center, Lewiston
 Scott Young
SYSCO Food Services of Northern New England,
 Westbrook, Adam Pitcher
TEM, Inc., Buxton
 David King
TGP Enterprises LLC, Carmel
 Tim Richardson, Jr.
The Good Kettle, Stockton Springs
 Gay Dion
The Handy Stop and The Corner Store, Howland
 Gerard St. Cyr
The Jackson Laboratory, Bar Harbor
 John Fitzpatrick
Thermoformed Plastics of New England, Biddeford
 Paul Tyson
Tillson True Value Hardware, Dexter
 Richard Pfirman
Timm Real Estate, Freeport
 Doug Timm
Towle's Hardware and Lumber Yard, Dixfield
 Butch Towle
Tri-Community Recycling & Sanitary Landfill,
 Caribou, Mark C Draper
Tri-County Mental Health Services, Lewiston
 Peter Rearick
Union Farm Equipment, Union
 Ken Keiran
Verve Inc., Orono
 Abe Furth
Veterinary Clinic, LLC, Brunswick
 Matthew Horgan
Warren, Town of, Warren
 Grant Watmough
Wells Wood Turning, Buckfield
 Tom Wallace
Westbrook, City of, Westbrook
 Allan Bickford
Wild Oats Cafe & Bakery, Brunswick
 Rebecca Shepherd

William Arthur, Inc., West Kennebunk

David Smith

Windham Millwork, Windham

Scott Gordan

Windsong Coatings, LLC, Round Pond

Connie Davidson

Windy Acres Farm, Clinton

Scott Lary

Wood Associates, Brewer

Ray Wood

Wood Properties, Falmouth

Robert Wood

Woodsmith's Mfg LLC, Winslow

Richard Smith